		2019 Budget P	Projected 2019	2020 Budget
	REVENUES			
<1>	LR/Pul Co/Mau Ad Valorem Tax	17,060,368	17,467,532	17,642,207
	Act 9	75,000	73,516	75,000
	Perry Co Ad Valorem Tax	148,500	148,000	148,000
<2>	Arkansas State Aid	510,651	511,006	512,000
<3>	Fines Collected	118,434	116,177	110,000
	Copying Machines Income	2,500	2,688	2,500
	Gifts Income	2,500	1,350	2,500
	Computer/Internet Copies Inc.	74,000	84,603	78,000
	Over/Under Receipts	500	494	500
	Miscellaneous Income	90,000	104,000	100,000
<4>	Grant Income	115,235	178,857	120,000
<5>	Fax Machine Income	34,000	29,033	15,000
	Parking Income	235,000	254,579	250,000
	FOCAL Income	32,750	33,000	32,750
	Book Reimbursements	13,000	13,543	13,000
<6>	Interest/Investment Income	15,000	49,804	55,000
	Rental Income	235,000	205,000	205,000
	Total Revenues before Transfers	18,762,438	19,273,182	19,361,457
<7>	Transfers In from Retail Locations	150,000	179,000	180,000
<8>	Carry over from Prior Year	<u> </u>	<u>-</u>	752,173
	Total Revenues, Transfers and Carry Over	18,912,438	19,452,182	20,293,630
<1>	1% increase budgeted for 2020.			
<2>	No change in distribution for FY 2020.			
<3>	Budgeting a 5.5% decrease.			
<4>	Champs (75K), Foundation (45K).			
<5>	Decrease due to making fax more accessible to patrons need line with actual cost.	ing service and more in		
<6>	Interest rates down but longer period of time to earn in 2020			
<7>	These transfers are the Net Income of Bookstore/Gallery and the employees that work there	d Theater transferred back to 0	General Fund to offse	t salaries/benefits of

Estimated surplus in 2019 budget. Mainly due to collections up more than anticipated (400K) and salary/benefits expense under

<7> the employees that work there.

<8> budget(250k) due to open positions.

2019 Budget Projected 2019 2020 Budget **EXPENDITURES** Salaries & Benefits Salaries 10,127,771 9,983,592 10,265,068 Payroll Taxes 749,095 698,851 718,555 Medical Insurance 1,125,135 1,194,956 1,195,000 Life Insurance 43,378 41,881 40,000 Long Term Disability 15,900 14,707 15,000 Long Term Care 10,500 10,267 10,500 757,588 650,000 Pension Expense 614,074 Worker's Compensation 40,000 50,694 50,000 10,000 10,000 Uniform Expense 10,000 Southwest EAP 4,000 3,520 4,020 Parking Expenses 20,000 19,813 20,000 Unemployment Insurance 7,775 15,093 15,000 Total Salaries & Benefits 12,910,662 12,657,948 12,993,123 Library Materials **Books** 489,500 Audio Visual 311,192 311,192 356,600 Downloadables 578,400 578,000 550,048 Arkansas Sales/Use Tax 50,000 60,000 60,000 **Books-Continuation Orders** 18,000 18,000 18,000 Periodicals 60,000 60,000 55,000 10,000 10,105 10,000 Binding & Mending Library Material Processing 68,000 68,183 75,000 **OCLC** 50,000 49,672 69,385 Electronic Resources 250,000 250,000 240,797 1,405,152 **Total Library Materials** 1,395,592 1,924,330

<9> Flat due to change in carrier.

<10> Decreases due to application of past forfeitures to current premiums.

<11> from operations money 100% for first time in years.

		2019 Budget Pro	ojected 2019	2020 Budget
	Operating Expenses			
	Advertising	150,000	150,000	150,000
	Audit	35,000	35,200	38,000
	Contracts-Copy Machines	70,000	71,744	72,000
<12>	Contracts-Housekeeping	584,723	580,126	663,952
	Contracts-Miscellaneous	5,000	4,761	5,000
	Contracts-Security	172,000	198,135	194,000
	Conference and Travel	23,250	20,000	25,000
	Computer Operations & Software	437,000	437,000	539,000
	Non Depreciable Equipment	80,000	80,000	70,000
	Dues/Membership Fees	12,000	19,661	20,000
<13>	Community Outreach	-	-	15,000
	Equipment Rental & Maintenance	22,000	18,018	22,000
<14>	Insurance	175,000	173,543	189,000
	Rent Expense	30,000	33,963	34,000
	Maintenance & Repairs	648,109	648,109	554,716
	Grant Expense	20,023	12,000	75,000
<15>	Grounds/Landscaping	165,200	165,200	116,000
	Mileage	12,500	17,643	18,000
	Miscellaneous Expense	1,000	1,000	1,000
	Meeting Room/Branch Expense	5,000	-	-
	Library Supplies	244,617	245,780	245,000
	Other Services	-	848	-
	Postage	65,000	57,251	65,000

(Operating expenses continued next page)

<12> Increase due to window washing 2020.

< 13 > Budget outreach expenses for strategic plan.

<14> Anticipate a 8% increase.

< 15 > Dropping lawn maintenance contracts/bringing in-.house

2019 Budget Projected 2019

2020 Budget

	Operating Expenses (continued)			
	Printing	45,786	42,613	45,000
<16>	Professional Fees/Administrative	85,000	101,171	105,488
	Professional Fees/Legal Services	60,000	30,019	45,000
	Professional Fees/IT Services	46,000	26,919	53,500
<17>	Promotional Materials	10,000	20,623	25,000
	Property Management Fees/Expenses	65,000	85,782	85,000
	Recruitment	2,500	1,000	2,500
<18>	Staff Development	18,000	18,963	43,000
<19>	Stipends/Speaker Expense	30,000	28,438	40,000
	Telecommunications Expenses	208,000	208,435	208,000
	Travel Expenses	5,000	5,010	5,000
<20>	Utilities	800,000	815,000	750,000
<21>	Vehicle Maintenance	40,000	42,688	50,000
<22>	Service Charges	45,000	57,318	45,000
	Total Operating Expenses	4,417,708	4,453,961	4,614,156

<16> Insurance fees/Thoma/HR Consulting.

<17> Adding 5K for YS Budget.

<18> 15K for D&I Training/Additional \$10K for more staff training.

<19> Adding 10K for YS Budget.

<20> Decrease in anticipation of utility savings for Entegrity project.

<21> Increase due to purchase of outreach vehicle in 2019 and landscape vehicle in 2020.

<22> 2019 actual due to Arvest Investment fees.

		2019 Budget	Projected 2019	2020 Budget
	Debt Service			
<22>	Interest Expense/Principal on Bonds	150,000	115,000	375,005
	Capital Expenses			
	Furniture and Fixtures	10,000	5,652	15,000
<23>	Vehicle Purchase for Maintenance	-	-	35,000
<24>	Deferred Maintenance Exp	50,000	-	100,000
	Deferred Landscaping	18,000	17,628	18,000
	Computer Replacements	50,000	44,668	50,000
	Deferred Furniture Purchases	5,000	-	5,000
	Total Capital Expenses	133,000	67,948	223,000
	Total Expenditures	19,006,962	18,700,009	20,129,614
	Net Surplus (Deficit)	(94,524)	752,173	164,017

<22> 2019 Bonds for Energy Project(308K) /2016 Maumelle (72K).

<23> Buying landscape vehicle to bring mowing contracts in-house in 2020.

<24> Carry forward prior year unexpended budget funds.

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET-BUTLER CENTER ACTIVITIES FUNDS

		Ragsdale	BC Gallery	Total Income and Expense Butler Center
	Butler Center (Fund 12)	(Fund 8)	(Fund 13)	Activities
INCOME				
CALS Foundation Grants- See below	66,141	-	-	66,141
Endowment Income- Gertie Butler Trust	33,750	-	-	33,750
Endowment Income-Taylor Foundation	10,000	-	-	10,000
Other Income (Bruce, Miller, Spitzberg)	7,136			
Grant Income- Arkansas Community Foundation	22,000			22,000
Rental Income- 4 Square	19,500	-	-	19,500
FOCAL Gift	1,250	-	=	1,250
Gallery Sales	-	-	110,000	110,000
Book Sales	-	20,000	=	20,000
Arkansas Sales Tax	<u>-</u> _		6,750	6,750
Total Income	159,777	20,000	116,750	289,391
				-
Cost of Goods Sold				-
Gallery Commissions	-	-	(68,135)	(68,135)
Concessions cost	-	-	-	-
Royalties	-	(6,000)	-	(6,000)
BC Publishing	_	(14,000)		(14,000)
Total Cost of Goods	=	(20,000)	(68,135)	(88,135)
Total Income	159,777		48,615	201,256

Grant Income for Programming (Estimated distributions for 2020)	Grant Income for I	Programming ((Estimated	distributions	for	2020)
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ASOB-Ark Staff of Bill(BC Clinton Proj)	1,277
Betsey Wright Distinguished Lecture(BLR)	4,337
Betty Rice Fund (BC Art)	495
BookFellows Fund (BC)	432
Robert Family Collection Fund	5,900
Butler Center Art Fund (BC Art)	9,804
Jim Pledger Internship (BC Clinton Fund)	1,187
Kathryn Roberts Fund (BC Books)	554
Lucille & Parker Westbrook Fund(BC Bks)	4,052
Mahlon Martin Fund (BC Clinton Project)	3,276
Maurice Smith Fund (BC Clinton Fund)	2,767
Moore Genealogy (BC Genealogy)	2,206
Parker Westbrook Fund (BC Bks)	556
Richard Butler Fund (BC Gen Use)	6,380
Rob Robinson Fund	18,200
Sam Bratton Fund (BC Clinton Proj)	882
Worthen Literary Prize (Prize Support)	2,930
Vinson Fund	906
Total Estimated Grants from CALS Foundation for BC	66,141

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET-BUTLER CENTER ACTIVITIES FUNDS

		Butler Center (Fund 12)	Ragsdale (Fund 8)	BC Gallery (Fund 13)	Total Income and Expense Butler Center Activities
	EXPENSES				
	Operating Expenses				
	Advertising	3,000		4,000	7,000
	Art	10,299		,,,,,	10,299
	Awards	2,200			2,200
	Books	10,616			,
	Ron Robinsom Collection Purchases	18,200			
	Special Event Food Service	4,820		1,000	5,820
	Computer Operations	500			
	Conference and Travel	4,500			4,500
	Dues/Membership Fees	300			300
	Mileage	2,400		150	2,550
	Library Supplies	4,397		2,000	6,397
	Archival Supplies	1,500			1,500
	Postage	1,500		150	1,650
	Printing	3,531		400	3,931
<1>	Professional Fees/Contract Svc	23,353			23,353
<2>	Professional Fees/Admin	56,870			56,870
	Sales Tax	1,500		6,100	7,600
	Stipends/Speaker Expense	8,291		1,200	9,491
	Travel Expenses	2,000			2,000
	Service Charges	<u>-</u> _		5,000	5,000
	Total Operating Expenses	159,777		20,000	179,777
	Net Income (Loss)	<u>-</u> _		29,565	29,565

<1> 10k for Encyclopedia of Arkansas stipends included.

<2> 50,870 used to pay for Mike Polston salary from grants. \$6k\$ for archival stipends.

CALS- Discretionary Fund 2020 Proposed Budget

	2019	2019	2020	
	Budget	Projected Actual	Budget	
INCOME				
4 Square Rental Income	26,000	25,840	27,360	(1)
Additional space rental from Gallery	19,200	19,200	19,881	
Arcade, Hillcrest Rental Income	17,000	32,000	32,000	(2)
Walthour Trust	7,924	7,179	7,000	(3)
Foundation Grants for Distinguished Lectures	23,866	21,674	41,000	(4)
Darragh Center Rental Income for Distinguished Lectures	7,000	6,420	6,500	
Interest	1,000	554	600	
Total Income	101,990	112,867	134,341	
EXPENSES				
Board Activities and Meetings	9,500	11,500	12,000	
Travel and Conference	-	2,500	2,500	
Sponsorships	25,000	28,000	35,000	
Walthour/Patron Book Fund	7,924	7,178	7,000	
4 Square Rent to Butler Center	19,500	25,840	19,500	(1)
KABF	5,000	5,000	5,000	
WITS (Lit Fest)	5,000	5,000	5,000	
Darragh Center Rental to Distinguished Lectures	7,000	6,420	6,500	
Distinguised Lecture Expenses	21,674	11,555	32,000	
Total Expenses	100,598	102,993	124,500	_
Net Income	1,392	9,874	9,841	

^{(1)- 4} Square Rental Income -Disbursing 75% of gross rents to Butler Center and retaining 25% for expenses related to renting space.

^{(2) -} HH is appx 26K and Arcade is appx 6.5K

⁽³⁾⁻ Trust income to be used for book purchases.

^{(4) -}Estimated 22K distribution from Foundation in 2020 plus accrued income from 2018 and 2019

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 SIX BRIDGES BOOK FESTIVAL BUDGET

		2019 Budget	Projected 2019	2020 Budget
	<u>INCOME</u>			
	Income/Sales			
<,1>	Gifts Income	46,700	41,119	42,000
	Miscellaneous Income	2,000	850	1,000
	FOCAL Income	7,500	7,500	7,500
	Interest Income	10	10	12
<2>	Grant Income	22,500	21,047	14,500
	Book Sales	4,000	3,586	4,000
	Ticket Sales	2,500	2,465	7,150
<3>	2019 Unexpended Funds	<u>-</u> _	<u> </u>	17,844
	Total Income/Sales	85,210	76,577	94,006
	<u>EXPENSES</u>			
	Operating Expenses			
	Advertising	16,000	16,000	17,000
	Commissions	-	-	450
	Special Event Food Service	5,000	3,765	5,000
	Equipment Rental & Maint	3,500	725	1,000
	Mileage	500	-	-
	Library Supplies	1,500	635	612
	Postage	1,000	65	500
	Promotional Materials	10,000	8,865	10,000
	Stipends/Speaker Expense	17,500	4,500	28,500
	Travel Expenses	27,500	22,971	27,500
	Service Charges	500	160	266
	Total EXPENSES	83,000	57,686	90,828
	Net Income	2,210	18,891	3,178

\$9500 from Araknsas Humanities Council, \$5000

<2> from LRCVB

2019 Unexpended funds to carry over in order to

<3> secure authors.

 $^{10,\!000}$ Dishongh Funds, 5k Foundation for WITS, 10 K from Development, Remainder from < 1> $\,$ BookFest

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET-RON ROBINSON THEATER

	2019 Budget	Projected 2019	2020 Budget
INCOME			
NCOME			
Income/Sales			
Rental Income	50,000	65,000	60,000
Ticket Sales- Theater	12,000	15,000	15,000
Ticket Sales- Arkansas Sounds	10,000	60,500	25,000
FRIENDS of CALS Grant	6,250	6,250	6,250
Miscellaneous Income	-	3,100	3,700
Wine/Beer	15,000	24,000	20,000
Concessions	14,900	19,426	27,450
Over/Under Receipts	-	(105)	-
Interest Income	6	61	65
Tax	3,500	7,000	7,000
Total Income/Sales	111,656	200,232	164,465
Commissions/Cost of Goods Sold			
Misc/Shipping	-	-	-
Tax	(3,500)	(7,000)	(7,000)
Beer/Wine	(6,000)	(9,000)	(9,500)
Concessions	(5,900)	(8,938)	(9,450)
Movie Rental	(1,000)	(17,000)	(20,000)
Total Commissions/Cost of Goods Sold	(16,400)	(41,938)	(45,950)
Total INCOME	95,256	158,294	118,515

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET-RON ROBINSON THEATER

	2019 Budget	Projected 2019	2020 Budget
EXPENSES			
Operating Expenses			
Advertising	5,000	15,000	15,000
Non Depreciable Equipment	1,000	-	1,000
Dues/Membership Fees	1,200	1,438	1,500
Equipment Rental & Maint	2,000	2,280	2,000
Maintenance & Repairs	1,000	-	1,000
Grounds/Landscaping	-	200	-
Library Supplies	2,000	2,000	2,500
Postage	50	-	50
Professional Fees/Legal Services	-	195	-
Promotional Materials	100	-	100
Stipends/Speaker Expense	14,212	45,117	15,000
Service Charges	2,000	5,000	5,000
Total Operating Expenses	28,562	71,230	43,150
Capital Expenses			
Furniture and Fixtures	1,000		2,500
Total Capital Expenses	1,000	<u> </u>	2,500
Total EXPENSES	29,562	71,230	45,650
		-	
Net Income	65,694	87,064	72,865

Note- We are merging the Arkansas Sounds activities into the Theater budget in 2020.

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET- THE BOOKSTORE AT LIBRARY SQUARE

Commissions/Cost of Goods Sold FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)		2019 Budget	2019 Projected	2020 Budget
Income/Sales				
FOCAL Income 1,250 1,250 1,250 FOCAL Books 100,000 95,000 100,000 AR Products 3,500 2,500 1,500 New Books 6,000 17,378 6,000 Gifts 16,000 14,000 16,000 Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold				
FOCAL Books 100,000 95,000 100,000 AR Products 3,500 2,500 1,500 New Books 6,000 17,378 6,000 Gifts 16,000 14,000 16,000 Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 (47,52		1 250	1 250	1 250
AR Products 3,500 2,500 1,500 New Books 6,000 17,378 6,000 Gifts 16,000 14,000 16,000 Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold (25,000) <td></td> <td></td> <td></td> <td></td>				
New Books 6,000 17,378 6,000 Gifts 16,000 14,000 16,000 Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - FOCAL Book Commissions (25,000) (1,60		· · · · · · · · · · · · · · · · · · ·		
Gifts 16,000 14,000 16,000 Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 50 155 100 Grant Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books <td></td> <td></td> <td></td> <td></td>				
Greeting Cards 1,000 775 750 Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) <td></td> <td>*</td> <td></td> <td>*</td>		*		*
Stationery 500 285 250 Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Gifts (9,000)<				
Gallery Sales - 1,905 2,000 Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Gifts (9,000) (7,000) (7,000) Greet	_			
Staff Art 2,200 2,893 2,000 FOCAL Memberships 5,000 4,000 5,000 Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000)	•	-		
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Gift Certificates - 100 - Shipping 500 431 500 Discounts (4,000) (4,000) (4,000) Over/Under Receipts - (84) - Miscellaneous Income - 377 - Interest Income 50 155 100 Grant Income - 561 - Tax 13,000 10,000 12,000 Total Income/Sales 145,000 147,526 143,350 Commissions/Cost of Goods Sold - - FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships<				
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Commissions/Cost of Goods Sold FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)		13,000	10,000	12,000
Commissions/Cost of Goods Sold FOCAL Book Commissions (25,000) (23,500) (25,000) Arkansas Products (2,000) (1,600) (750) New Books (4,000) (10,000) (4,000) Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Total Income/Sales	145,000	147,526	143,350
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Adult Programming (500) (2,000) (1,500) Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Arkansas Products	(2,000)	(1,600)	(750)
Gifts (9,000) (7,000) (7,000) Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	New Books	(4,000)	(10,000)	(4,000)
Greeting Cards (650) (148) (400) Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Adult Programming	(500)	(2,000)	(1,500)
Stationery (350) - (100) FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Gifts	(9,000)	(7,000)	(7,000)
FOCAL Memberships (5,000) (3,585) (5,000) Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Greeting Cards	(650)	(148)	(400)
Staff Art (2,500) (1,783) (1,800) Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Stationery	(350)	-	(100)
Misc/Shipping - - - Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	FOCAL Memberships	(5,000)	(3,585)	(5,000)
Tax (15,000) (8,738) (11,000) Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Staff Art	(2,500)	(1,783)	(1,800)
Total Commissions/Cost of Goods Sold (64,000) (58,354) (56,550)	Misc/Shipping	-	-	-
	Tax	(15,000)	(8,738)	(11,000)
Total INCOME 81,000 89,172 86,800	Total Commissions/Cost of Goods Sold	(64,000)	(58,354)	(56,550)
	Total INCOME	81,000	89,172	86,800

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET- THE BOOKSTORE AT LIBRARY SQUARE

	2019 Budget	2019 Projected	2020 Budget	
EXPENSES		-		
Operating Expenses		-		
Advertising	5,000	4,000	4,000	
Equipment Rental & Maint	200	218	200	
Mileage	500	141	500	
Library Supplies	5,000	2,000	5,000	
Postage	1,250	2,400	2,000	
Service Charges	12,000	6,000	12,000	
Total Operating Expenses	23,950	14,760	23,700	
Capital Expenses		-		
Furniture and Fixtures				
Total Capital Expenses		_		
Total EXPENSES	23,950	14,760	23,700	
Net Income	57,050	74,412	63,100	

CENTRAL ARKANSAS LIBRARY SYSTEM 2020 BUDGET-EMMIT MORRIS FUND

	2017 Budget	2018 Budget	2019 Budget	2020 Budget
Emmet Morris Trust Investments	5,500	6,000	6,000	7,000
Distribution from Jennie Morris Fund	3,500	3,610	3,000	3,500
Interest/Checking Account	200	200	200	200
Money Mkt. Investment Interest	200	200	200	200
Donation of Nate Coulter Bonus to Fund			6,000	
Total Income	9,400	10,010	15,400	10,900
Maintenance Building	200	200	308	218
Christmas Party	1,855	2,300	3,538	2,504
Main Library	1,500	1,565	2,408	1,704
Arkansas Studies Institute	650	700	1,077	762
Fletcher Branch	500	500	769	544
Nixon Branch	350	350	538	381
Williams Branch	300	300	462	327
Sanders Branch	350	350	538	381
Dee Brown Branch	350	350	538	381
Terry Branch	550	600	923	653
Max Milam Library	275	275	423	299
Rooker Library	300	300	462	327
Maumelle Library	350	350	538	381
Thompson Library	350	350	538	381
McMath Library	350	350	538	381
Millie Brooks Library	260	260	400	283
Cox Building	260	260	400	283
Children's Library	650	650	1,000	708
Total Expenses	9,400	10,010	15,400	10,900
Net Income			-	-